Faculty Project: Graduate School of Management

Title of Project: Working with Startups

Main Contact: Prof Ja-Nae Duane, jduane@clarku.edu, 203-217-6645

Deadline: April 1, 2017

Duration: Minimum of 180 hours

Location: Split work time between remote working and our innovation space in the MetroWest area. Travel is expected.

Position Description:
Designed for the entrepreneurial student looking to make positive social impact, this LEEP project will provide Clark students with the chance work hands on with startups within the New England area, build up the skills needed for starting a business, facilitating startup workshops, as well as organized a retreat in New England for entrepreneurs.

Benefits:

- Opportunity to learn components of starting a business and scaling it.
- Opportunity to be the lead on educational outreach that the institute is providing for entrepreneurs
- Opportunity to meet entrepreneurs, mentors, startup advisors, investors, and change makers.
- Opportunity to learn new skills and test them in a safe environment.
- Opportunity to organize a fun, interactive retreat and reimagine how we explore business and social change.

Qualifications:
Student Expectations: The following will be expected from each student:

- Be available and ready to work from May 22, 2017 through August 18, 2017
- To have internet access.
- To have access to a computer
- To have a vehicle, license, and the ability to drive.
- To be punctual for meetings, appointments, and with deliverables.
- To be in daily correspondence with Professor Duane when working remotely.
- To provide schedule conflicts during the time of application.
- To be willing to do outreach into communities to coordinate events, workshops, and activities.
Final Output: By the end of the summer, each student will have accomplished the following:

- Learned fundamental components of starting a business while trying impact.
- Worked with 23 startups in building their businesses.
- Part of leadership team for the startup retreat.
- Trained in how to peer mentor young entrepreneurs.

**Housing:** Housing will not be provided. Students are responsible for finding their own housing.

**For more info:** Please, visit: [http://revfactory.com](http://revfactory.com) (current site, but is being rebranded)

**Funding:** $2500 Available through the [LEEP Fellows Program](http://revfactory.com).

**How to Apply:**
Send resume and cover letter to jduane@clarku.edu

To apply for LEEP Funding and to be considered as a LEEP fellow, students must secure the position and complete the [LEEP Fellows Application Process](http://revfactory.com) by **February 26** (for early decision) or **April 15th**. Students will be required to submit a resume, cover letter, and a proposal outlining how they will complete their project.

Additional position information is available through Clark Recruiter. ([Recommendation letters should be emailed directly to rmaddox@clarku.edu](mailto:rmaddox@clarku.edu))

**About the Organization:**
Clark's academic community has long been distinguished by the pursuit of scientific inquiry and humanistic studies, enlivened by a concern for significant social issues. Among many other scholarly endeavors, Clark contributes to understanding human development, assessing relationships between people and the environment, and managing risk in a technological society.

Clark is dedicated to being a dynamic community of learners able to thrive in today’s increasingly interrelated societies. The University maintains a national and international character, attracting high-caliber students and faculty from all quarters of the globe.